



Sample ROI Calculations

Pushing 2000kg Trolleys in Factory

Staff used for trolley movement	4 (2 pushing and 2 steering)
Cost of labour per hour	\$32.00
Time of each trip from A to B (min)	Average 5min
Number of trips per day	10 with 1 trolley
Number of working days	20
COST OF CURRENT METHOD * Involves Manual Pulling & Pushing	\$2130.00

****Many Repetitive strain injuries are caused by tasks such as regularly moving trolleys****

Moving the 2000kg Trolleys using a Tug

Staff used per movement with tug	1
Cost of labour per hour	\$32.00
Time of each trip from A to B (min)	Average 2 min (includes time to hitch the trolley)
Number of trips per day	5 with 2 trolleys (Move multiple trolleys per trip)
Number of working days	20
COST OF NEW METHOD * Eliminates Pulling & Pushing	\$106.00

****Less manual effort will also reduce worker fatigue and improve your employees wellbeing****

Monthly Labour Savings	\$2,024.00
Yearly Labour Savings	\$24,288.00
Cost of Powered Device	\$14,000.00

Pay off period is less than 7 months!

PLUS – Avoid just one injury and potentially save an average additional expense of \$19,000.00!!

Calculations for manual method:

Cost of labor per month = 4 people x \$32.00/hr ÷ 60 per min \$2.13
Time used per month = (5 x 10) = 50 min
Cost = \$2.13 x 50 = \$106.50 per day x 20 days = \$2130.00 per month

Annual savings using a towing device:

Monthly Labor Savings = \$2130 - \$106 = \$2024 or \$2024 x 12 = \$24,288 per year

Calculations for tow device:

Cost of labor per month = 1 person x \$32.00/hr ÷ 60 per min \$0.53
Time used per month = (2 x 5) = 10 min
Cost = \$0.53 x 10 = \$5.30 per day x 20 days = 106.00 per month

N.B. Data is general and to be used as a guide only, send us your data and we can accurately calculate ROI.

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